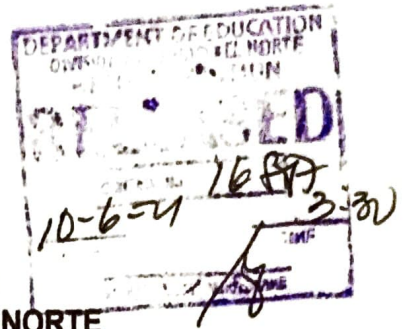




Republic of the Philippines  
Department of Education  
Region X – Northern Mindanao  
**SCHOOLS DIVISION OF LANA O DEL NORTE**



**DIVISION MEMORANDUM**

No. 497 s. 2021

**To:** Assistant Schools Division Superintendent  
Chief of School Governance and Operations Division  
Chief of Curriculum Implementation Division  
Public Schools District Supervisors  
Coordinating School Principals  
Elementary/Secondary School Principals/ School Heads  
SGOD and CID Personnel  
All Others Concerned  
This Division

**From:** *Edilberto L. Oplenaria*  
**EDILBERTO L. OPLENARIA, CESO V**  
Schools Division Superintendent

**Subject:** Virtual Capacity Building on Effective Partnerships Management in the New Normal

**Date:** October 6, 2021

1. The School Governance and Operations Division (SGOD) through the Networking & Social Mobilization is committed to continue performing its mandate in strengthening collaboration with partners through partnership activities and is cognizant of its responsibility to comply with the prevailing health protocols and precautionary measures in the implementation of its Programs, Activities & Projects (PAPs).
2. In line with this, this Office shall conduct a Virtual Capacity Building on Effective Partnerships Management in the New Normal on October 12 & 13, 2021 through MS-Teams on the following schedule per region:



Gov. A. Quibranza Prov'l Gov't Compound  
Pigcarangan, Tubod, Lanao del Norte  
(063) 227 – 6633 (063) 341 – 5109  
lanao.norte@deped.gov.ph



Schedule	Participants
October 12, 2021 8:00am-4pm	Division Personnel Region 1
October 13, 2021 8:00am-4pm	Division Personnel Region 2

3. This webinar aims to:
  - a. understand the rationale for, and how to maximize value from, partnering; the risks, and when, and when not, to partner;
  - b. appreciate what each societal sector brings to the table along with their drivers, societal roles, mindset and challenges;
  - c. clarify over what constitutes a 'transactional collaboration', what is a 'genuine partnership' and where each may be appropriate;
  - d. analyze the essential process of developing partnerships and appreciation of the 'guiding principles', challenges and success factors behind effective collaboration;
  - e. learn some insights and ability to influence the 'Partnership Black Box' of power, trust, equity, and mutual benefit;
  - f. analyze what it takes to be a 'good' partner, and development of essential human relationship-building and negotiation skills;
  - g. apply how to create partnering agreements, implement, manage and review partnerships successfully;
  - h. develop a comprehensive and winning partnership proposal; and
  - i. maintain long term relationships with partners for sustainable development.
4. Participants to this activity are Education Program Supervisors , Public Schools District Supervisors, Coordinating School Principals, Elementary/Secondary School Principals/ School Heads and Division Office personnel from the SGOD and CID.
5. Attendance will be checked by filling up this link:  
<https://tinyurl.com/AttendanceSocMob>
6. The link for the activity is <https://bit.ly/3CWcEXR> via MS-Teams.
7. All participants are required to answer the QATAME form online. Link will be posted after the activity.
8. Immediate dissemination and strict compliance of this Memorandum is directed.



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Department of Education  
Region X – Northern Mindanao  
**SCHOOLS DIVISION OF LANA O DEL NORTE**

**Virtual Capacity Building on Effective Partnerships  
Management in the New Normal**

**PROGRAM OF ACTIVITY**

Time	Activities
8:45AM-05:00PM	<b>PHILIPPINE NATIONAL ANTHEM</b> AVP
	<b>PRAYER</b> AVP
	<b>LDN HYMN</b> AVP
	<b>ROLLCALL OF PARTICIPANTS</b> Lady Ann L. Cabahug, EPS II
	<b>WELCOME MESSAGE</b> Maria Carmela T. Ablin Chief Education Program Supervisor
	<b>Intermission Number</b>
	<b>MESSAGE</b> Edilberto L. Oplenaria, CESO V Schools Division Superintendent
	<b>Introduction of Resource Speaker</b> Rasmila M. Cosain, SEPS-SocMob
	<b>ACTIVITY PROPER</b>

**Emcee: Daniel de Luna , EPS I**

**Facilitators:**

**Rasmila M. Cosain, SEPS-SocMob**  
**Daniel de Luna, EPS II, DRRMC Alternate**  
**Pendatun B. Ampay, PDO II, DRRMC**  
**Lady Anne L. Cabahug, EPS II**  
**Florderick Velarde, Division ICT Officer**  
**Dayanara Eleni Muscad, ADAS III**  
**Jan Dewey Amboy, ADA III**



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Program of the Activity:

Topic Outcomes	Time Allocation	Topic	Strategies	Resources	Assessment
To help the participants become familiar with each other	9:00-9:15 (15 minutes)	Welcome Ice Breaker Pre Quiz	Power Point Presentation	Flash Cards	
Understanding the rationale for, and how to maximize value from, partnering; the risks, and when, and when not, to partner;  Illustrate the different types of partnership collaboration	9:15-9:30 (15 minutes)	Why partner? Why are partners and partnership management important?	Introductory Video  Discussion		
	9:30-10:00 (30 minutes)	Transactional vs Transformational collaboration	Video Presentation  Discussion	Flash Cards	Video Critics

Appreciation of what each societal sector brings to the table along with their drivers, societal roles, mindset and challenges;  Clarity over what constitutes a 'transactional collaboration', what is a 'genuine partnership'	10:00-10:30 ( 30 minutes)	Maximizing value creation	Video Presentation  Discussion		
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	( 15 minutes)		Powerpoint Presentation		
			Discussion		
Evaluate how to create partnering agreements, implement, manage and review partnerships successfully	2:00-3:00 ( 1 hour)	• Partnership agreements	Video Presentation Powerpoint Presentation Discussion	Activity Handout Partnership Agreement sample templates	
Develop a comprehensive and winning partnership proposal					
Evaluate the common challenges in building partnerships and develop strategies on how to overcome those challenges	3:00-3:15 ( 15 minutes)	Common challenges	Video Presentation Powerpoint Presentation Discussion		
Analyze the diversity of organizational cultures and learn how to deal with those differences	3:15- 3:30 ( 15 minutes)	Working with different organizational cultures	Video Presentation Powerpoint Presentation Discussion	Activity Handout	
Improve some partnership agreements for mutual benefits and for	3:30-4:00 ( 30 minutes)	Reviewing and revising partnerships	Video Presentation Powerpoint Presentation	Flash Cards	Recitation



sustainable partnership			Discussion		
Create effective strategies on how to sustain long term relationships with partner	4:00-4:15  (15 minutes)	<ul style="list-style-type: none"> <li>• Managing partnerships</li> <li>• Future Perspectives</li> </ul>	Video Presentation  Powerpoint Presentation  Discussion		
Evaluate if the participants learned	4:15-4:30  ( 15 minutes)				Review of the afternoon session with prize



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